

QUICK START GUIDE

STEP



PLAN YOUR SALE & COMMIT

With the help of a sale calculator, you can identify what your Scout(s) should aim for based on the amount of fundraising needed. Visit <https://www.lasallecouncilbsa.org/popcorn> to submit your unit commitment and RSVP to one of three Popcorn Kickoff opportunities. Leaders can also download a copy of the Sale Calculator to help identify your unit's needs and goal.

STEP



ORDERING & INVENTORY

Review your unit's previous sale data. After your unit leadership identifies a fundraising goal, plan your initial Show & Sell order. Remember Show & Sell order is due to Council by **August 8**. The order must be full cases. Set a date for Scouts to return their Take Order form. Before placing a Take Order, utilize remaining inventory to fill as much of your Take Order as possible. Take Orders are due to Council by **October 21**. If you need help placing your unit orders, please contact a member of the [#PopcornSquad](#).

STEP



POPCORN PICKUP

Each unit will have three warehouse days: 1) Show & Sell pick up, 2) Show & Sell returns, & 3) Take Order pick up. In your ordering process, consider recruiting other parents to help with these pick up/return days. To sign up for all three warehouse dates, visit the links below.

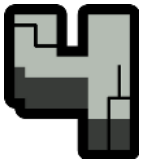


Eastside Warehouse Sign Ups
<https://signup.com/go/wkfiHpm>



Westside Warehouse Sign Ups
<https://signup.com/go/bHULnOH>

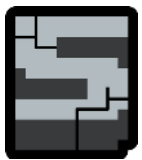
STEP



SELL, SELL, SELL

Be sure to log your Scouts sales in the Camp Masters system each week. **Scouts will only be eligible to enter the weekly prize raffle by having sales recorded for that sale week.**

STEP



CLOSE THE SALE-- NO LATER THAN NOVEMBER 3!

At the completion of the sale, kernels will need to submit their Scouts prize selections for fulfillment. Prizes submitted after November 3 may not be fulfilled.

- Camp Master prizes-- the Scout should select from the prize level they reached or any combination of lower levels up to their overall sale total. The link for prize submission can be found on your Camp Masters dashboard.
- LaSalle Loot-- fill out the electronic form on the LaSalle Council website for each Scout with a sales total of \$1,500 or higher.
- Bingo-- fill out the electronic form on the LaSalle Council website for each Scout that completed the Bingo challenge. Remember, storefront sales DO NOT count toward the Bingo challenge.

Submit your final payment to the council office no later than December 2.